



**Safer Communities**

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# Pricing

Part number	Client Type	Lane Consideration	Gold Partner Pricing		
			Once Off	(per month)	(per Annum)
LPR001	LPR Licensing	Per Lane	R 600,00	R 450,00	R 4 950,00
LPR002	Registered NHW	Per Lane	R 600,00	R 325,00	R 3 575,00
LPR003	Community/Anti Poaching	Per Lane	R 600,00	R 325,00	R 3 575,00
LBLPR01	Lightbar LPR Licensing Including Alert Room	Per Lightbar	R 600,00	R 695,00	R 7 645,00
LB001-A	Lightbar Security	includes 1st Year Service/support Warranty	R 44 458,65		
LB002-A	Lightbar Enforcement	includes 1st Year Service/support Warranty	R 63 772,45		

## NAVIC LPR Gold Partner Pricing

NAVIC Cloud LPR PRICING (RRP and Partner costing) - 1 March 2019. Reseller Pricing (pricing per Lane monitored per month - Excl Vat)

Part number	Client Type	Lane Consideration	Silver Partner Pricing		
			Once Off	(per month)	(per Annum)
LPR001	LPR Licensing	Per Lane	R 600,00	R 520,00	R 5 720,00
LPR002	Registered NHW	Per Lane	R 600,00	R 325,00	R 3 575,00
LPR003	Community/Anti Poaching	Per Lane	R 600,00	R 325,00	R 3 575,00
LBLPR01	Lightbar LPR Licensing Including Alert Room	Per Lightbar	R 600,00	R 695,00	R 7 645,00
LB001-A	Lightbar Security	includes 1st Year Service/support Warranty	R 46 391,64		
LB002-A	Lightbar Enforcement	includes 1st Year Service/support Warranty	R 66 545,17		

## NAVIC LPR Silver Partner Pricing

NAVIC Cloud LPR PRICING (RRP and Partner costing) - 1 March 2019. Reseller Pricing (pricing per Lane monitored per month - Excl Vat)

Part number	Client Type	Lane Consideration	Bronze Partner Pricing		
			Once Off	(per month)	(per Annum)
LPR001	LPR Licensing	Per Lane	R 600,00	R 570,00	R 6 270,00
LPR002	Registered NHW	Per Lane	R 600,00	R 325,00	R 3 575,00
LPR003	Community/Anti Poaching	Per Lane	R 600,00	R 325,00	R 3 575,00
LBLPR01	Lightbar LPR Licensing Including Alert Room	Per Lightbar	R 600,00	R 695,00	R 7 645,00
LB001-A	Lightbar Security	includes 1st Year Service/support Warranty	R 48 500,35		
LB002-A	Lightbar Enforcement	includes 1st Year Service/support Warranty	R 69 569,95		

## NAVIC LPR Bronze Partner Pricing

NAVIC Cloud LPR PRICING (RRP and Partner costing) - 1 March 2019. Reseller Pricing (pricing per Lane monitored per month - Excl Vat)

Part number	Client Type	Lane Consideration	RRP (Required Retail Price)		
			Once Off	(per month)	(per Annum)
LPR001	LPR Licensing	Per Lane	R 600,00	R 695,00	R 7 645,00
LPR002	Registered NHW	Per Lane	R 600,00	R 450,00	R 4 950,00
LPR003	Community/Anti Poaching	Per Lane	R 600,00	R 450,00	R 4 950,00
LBLPR01	Lightbar LPR Licensing Including Alert Room	Per Lightbar	R 600,00	R 995,00	R 10 945,00
LB001-A	Lightbar Security	includes 1st Year Service/support Warranty	R 53 350,39		
LB002-A	Lightbar Enforcement	includes 1st Year Service/support Warranty	R 76 526,95		

## NAVIC LPR RRP Pricing

NAVIC Cloud LPR PRICING (RRP and Partner costing) - 1 March 2019. Reseller Pricing (pricing per Lane monitored per month - Excl Vat)

1. R600 once-off Activation charge per lane. Re-activation charge of R600 per lane if shutdown
2. On Licence fees 8.33% discount (one free month) if paid 1 year in advance
3. At NAVIC 's discretion Agents are to have at least 1 NAVIC certified Installer/s per province in which they operate or prove that they have a contract with such a certified installer/s
4. At NAVIC 's discretion Agents to operate at least 1 NAVIC certified Control Centre/s or prove that they have a contract with such a certified Control Centre/s
5. At NAVIC 's discretion Agents are to have at least 1 NAVIC certified Installation/maintenance trainer per province in which they operate or prove that they have a contract with such a certified trainer/s
6. Agent to establish maintenance/insurance with the customer to ensure uptime continuity of a camera installation
7. NAVIC is entitled to dictate the minimum requirement of an installation including co-existence of support and/or peripheral equipment.
8. NAVIC is entitled to suspend a camera's posting to the cloud should the results of an installation prove inadequate or resulting imagery prove unsuitable (at NAVIC 's discretion)
9. Should NAVIC sponsor services then NAVIC is entitled to bill full rate for services should a camera prove dysfunctional after 7 days notice on Agent/client to rectify
10. The Agent is responsible for its client/s payment/s
11. On recurring fees billing is done month in advance, and at NAVIC discretion the first month license fee per client is offered for free
12. Cancellation period is in accordance with Agency Agreement
13. Agent is bound but the conditions of the Agent agreement
14. The Agent is responsible for its client/s agreeing to the terms of use (disclaimer, privacy, terms, nda, license) and therefore the Agent carries the risk should they fail to get the client to agree thereto
15. NAVIC has the right to amend this pricing from time-to-time, to a "per transaction" model, or as required as per the Agency agreement
16. The Partner pricing is dependent on a 24 month (with auto-renew clause) signed Service agreement with the client. Partner penalty for early termination is 10% of RRP.
17. The Agent is responsible for the costs incurred by their customer independently on whether or not the Agent's client has paid
18. The Agent is entitled to increase the pricing above RRP but NAVIC will publish the RRP pricing on its website
19. Expect escalation fee of 10% per annum as of 1st March each year
20. All pricing quoted excludes VAT
21. None of the agents are entitled to engage with any client who has been registered by another agent
22. Financing: 36 months, 20% deposit, 3% of sale value per month, 10% escalation year-on-year, excludes insurance (which we do not do at present) and maintenance BUT maintenance MUST be added by Installer on a case-by-case basis
23. NAVIC will perform the controlroom service on behalf of its Agents/wholesalers at a cost of R150 per lane (R100 for registered NHW/CPF licencees)
24. Pricing for alternative and specialised services/products (custom levels, custom alerts, specialised reports or functions, customisation, etc) are provided on application
25. NHW/CPF will be required to administer their groups including compliance, user policy, dispute/conflict resolution. NAVIC must also be adesignated Administrator.
26. Pricing is as above unless superceded by pricing at [https://NAVIC .cloud/pricing/](https://NAVIC.cloud/pricing/)
27. NAVIC Partner program requires the partner to provide a signed copy of the Service Agreement (found at <https://NAVIC .cloud/service-agreement/> per service batch required
28. Should the Partner withdraw from the NAVIC Partner Program then all client contract revert to NAVIC .
29. Partners are required to provide NHW/CPF controlroom verifications at a reduced price of R100
30. NAVIC is currently not charging for excessive plate reads, processing, storage, access, alerts, etc, and this could change at NAVIC 's discretion and/or based on Fair Usage Policy.